

SILABUS TRAINING

“STRATEGIC TREASURY MANAGEMENT: BALANCING LIQUIDITY, RISK, AND RETURN”

Hari/Tanggal	: Kamis-Jum'at, 9-10 April 2026
Durasi & Waktu	: 2 Hari, 08.30-16.00 WIB
Lokasi	: Jakarta, Hotel Bintang 4 (Hotel Ambhara / Hotel Cosmo Amaroosa, Tentative)

LATAR BELAKANG

Dalam ekosistem perbankan modern, unit Treasury bukan sekadar "pengelola kas", melainkan pusat saraf strategis yang menentukan hidup-matinya sebuah institusi. Di tengah fluktuasi suku bunga yang dinamis, ketatnya persaingan likuiditas, dan tuntutan regulasi yang semakin kompleks, seorang praktisi Treasury dituntut untuk memiliki ketangkasan dalam mengambil keputusan di bawah tekanan.

Paradoks Treasury: Tiga Sisi Koin

Tantangan terbesar dalam manajemen Treasury adalah menghadapi "Trinity" yang sering kali saling bertolak belakang:

1. **Likuiditas:** Memastikan bank selalu memiliki dana yang cukup untuk memenuhi kewajiban (aman, tapi biaya tinggi).
2. **Risiko:** Memitigasi eksposur pasar dan kredit agar modal tetap utuh (konservatif).
3. **Return:** Mengejar profitabilitas maksimal demi memuaskan pemangku kepentingan (agresif).

Pelatihan ini dirancang untuk membekali Anda dengan "kompas" strategis guna menyeimbangkan ketiga elemen tersebut tanpa mengorbankan stabilitas bank.

Mengapa Program Ini Menjadi Krusial?

Melalui sesi ini, kita akan melampaui teori dasar dan masuk ke dalam simulasi strategis mengenai:

1. **Optimalisasi Neraca:** Bagaimana mengelola mismatch antara aset dan liabilitas secara proaktif.
2. **Pricing Strategy:** Menggunakan Funds Transfer Pricing (FTP) sebagai alat kendali profitabilitas antar unit bisnis.
3. **Market Resilience:** Membangun daya tahan terhadap guncangan pasar melalui teknik hedging dan manajemen durasi yang cerdas.

4. **Compliance as a Strategy:** Menjadikan batasan regulasi (seperti LDR, GWM, dan LCR) sebagai parameter untuk mencari peluang, bukan sekadar beban kepatuhan.

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"Treasury yang hebat tidak hanya bertahan dalam badai likuiditas, tetapi tahu kapan harus mengembangkan layar untuk menangkap angin keuntungan."

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TUJUAN

Peserta diharapkan mampu bertransformasi dari sekadar pelaksana transaksi (execution-oriented) menjadi mitra strategis manajemen (strategy-oriented) yang mampu memberikan rekomendasi berbasis data untuk menjaga kesehatan finansial bank dalam jangka panjang.

MATERI

What are roles / responsibilities of Treasury Division, Financial Markets, and Treasury Products ?

1. 2 Main Roles : Liquidity Management & Trading Management
2. What are the purposes Treasury Transactions / Dealings ?
 - Liquidity
 - Hedging
 - Trading
3. Treasury Organization Structure
4. Treasury Infrastructures for Deaing
5. Category of Treasury Products :
 - Basic Treasury Products
 - Derivative Products
 - Structured Products
6. Financial Markets entered by Treasury and Characteristics/Features
 - Short Term Debt Market / Money Market
 - Foreign Exchange Market
 - Capital Market/Fixed Income Securities Market
 - Derivative Market

Short Term Debt Market / Money Market for Managing Liquidity

1. Market Overview, Characteristics, Market Player

2. Why people enter to Money Market ?
3. What are Products of Money Market ?
 - Interbank Call Money, SBI, SPN, NCD, Commercial Paper, Promissory Notes, T-Bills, etc
4. Outright Trx vs Repo / Reverse Trx in Money Market
5. How dealing with Money Market Products ?
6. Pricing & Calculation & Exercises
 - How dealing by Repo and Reverse in Money Market ?
 - to enhance return by Reverse in MM
 - to raise fund by Repo in MM
 - GMRA as Standardized Contract
7. Inherent Risk & Risk Mitigation/Control

Foreign Exchange / Forex for Hedging, Liquidity, Arbitrage and Trading

1. Why and What's Forex Transaction ?
2. Forex market mechanism & Players
3. Commodity Ccy vs Term Ccy
4. Contract Date, Value Date, Maturity Date
5. Price Quotation, Premi, Discount
6. Forex Products/Transaction :
 - FX Spot/Tom/Tod,
 - FX Forward,
 - FX Swap
7. Pricing & Calculation & Exercises
 - Swap Premi
 - Forward Point
8. How we do optimization Return & Cost of Fund by using FX SWAP Arbitrage ?
 - Yield Enhancement
 - Cost Reducing
9. Inherent Risk & Risk Mitigation/Control

Fixed Income Securities / Marketable Securities for Funding, Investment and Trading

1. What is Fixed Income Securities & Benefits ?
2. Why and How dealing FIS/Long Term Debt in Financial Market ?
3. Types of Long Term Debt Securities
4. What are Instruments of FIS and structure ?
 - Bonds, MTN, FRN, Sub Debt, T-Notes, T-Bonds, etc

10. Yield Measurements / Calculation of Bonds/ MTN/ FRN & Exercises

- Yield To Maturity (YTM)
- Yield To Call/put (YTC/P), etc

11. Measurement of Bond Price Volatility :

- Macaulay Duration
- Modified Duration
- Convexity

12. Repo & Reverse Bonds

- Classic Repo
- Buy & Sell Back
- Security Lending

13. Inherent Risk & Risk Mitigation/Control

Financial Derivative Contracts for Hedging and Arbitrage

1. What and Why people dealing with Derivative Contract ?
2. Variable Underlying & Contracts
3. Three types of Financial Derivative Contracts
 - Forward / Futures Contract
 - Swap Contract
 - Option Contract
4. Basic Derivative vs Exotic Derivative
5. Various types of Derivative Products
6. Regulatory Updates
7. Pricing & Calculation & Examples & Exercises
8. Inherent Risk & Risk Mitigation

Treasury Structured Products

1. What is Treasury Structured Product (TSP) & Benefits ?
2. Category of Structured (Principal vs Return) Product
3. Option Strategy / Combination Option
4. Various Types of Exotic Option
5. Treasury Structured Products based on Classification
6. Regulatory Updates
14. Pricing & Calculation & Examples & Exercises
15. Inherent Risk & Risk Mitigation

Managing Key Risks Using Limits & Others Tools in Treasury Transaction

1. Market Risk
2. Operational Risk
3. Credit Risk
4. Liquidity Risk

Segregation of Duties in Supporting Treasury Transactions

1. Front Office (Dealing Room)
2. Risk Middle Office (Risk Mgt)
3. Back Office (Operation)

Wrap Up & Discussion & Summary

PESERTA

1. Treasury Dealers & Managers
2. ALCO (Asset Liability Committee) Members
3. Risk Management Officers
4. Financial Controllers / CFO Office.

INVESTASI

Investasi Normal	: Rp. 6.500.000,- Per Peserta
Investasi Grup	: Diskon 10% dari Investasi Normal Per Peserta untuk pendaftaran minimal 5 peserta
Fasilitas yang di dapat	: Sertifikat Cetak, Modul (hardcopy/cetak dan softcopy via email), Training KIT, Souvenir (T-shirt/Jaket/Tumbler - menyesuaikan stok), Meeting Room dan Fasilitasnya, Konsumsi selama, PPh
Non Fasilitas	: Transportasi dan Akomodasi Peserta, PPh

Catatan Pendaftaran Grup:

Untuk pendaftaran grup (minimal 5 peserta), peserta bisa *request* jadwal atau *request private class*

INFORMASI LEBIH LANJUT, PENDAFTARAN & INHOUSE TRAINING

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